

THE FISH TRADE WORKS TWO WAYS

WORLD'S SALMON SUPPLY
FROM PACIFIC COAST.

Since the industry was started on the Pacific coast in 1866, of 55,000,000 cases of salmon valued at \$222,000,000 have been marketed—Forty-Five Per Cent of the Entire Pack is sold in the United States—Salmon Commit Suicide When Four Years Old If Not Killed Before Reaching That Age.

Nearly all of the world's supply of canned salmon is packed on the Pacific coast, and since the business was organized in a methodical manner in 1866 about 55,000,000 cases, worth about \$220,000,000, have been packed and sold on the market.

More than 15,000,000 cases have been packed on the Columbia river, 2,000,000 cases in Alaska, 10,000,000 cases in British Columbia and 5,000,000 on Puget Sound. For the first few years the Sacramento river had a monopoly of the business. Then it began in a small way on the Columbia.

In 1876 the first canneries were built in British Columbia; two years later, in Alaska, and in 1891 two Frenchmen, Dr. Monod and M. Oxfroy, went to Bellingham and started a little cannery—the first on Puget Sound. It failed the first year, says William E. Curtis in the Philadelphia Press.

Mr. Oxfroy saw that the money was in the fish and not in the packing, so he hustled around and secured options upon all the best locations for traps. Any man can locate a fish trap anywhere on the shore by following the same rules that regulate mining and homestead claims, and he very soon took up all the best locations, and, having them as assets, organized a new company. The next year he consolidated with the Pacific Steam Whaling company at San Francisco, which was working in Alaska, and they called the new concern the Pacific Packing & Navigation company.

Floated on Water.
It was one of the biggest corporations ever floated on water, with \$25,000,000 of stock and \$5,000,000 of bonds, which were sold for cash in the open market to a confiding public, and more than paid the entire cost of the plant and the promotion. It was soon developed, however, that the business could not even pay the interest on the bonds, and there was nothing to do but to go into court and appoint a receiver, who has been running the company since.

This company has an immense amount of property, however, including 19 canneries in Alaska and on Puget Sound, 46 fish traps, which practically monopolize the Puget Sound fisheries and as many more in Alaska, with a big fleet of steamers, schooners, scows, tugs and other flat boats and fishing things.

Not only in Puget Sound, however, but all along the coast wrecks are strewn and millions of dollars of innocent money have been sunk in enterprises of the wildest description ever since promoters and speculators got hold of the business.

The ease with which the raw material can be obtained and the steady and increasing demand for the finished product offered an irresistible temptation to speculators and adventurers to engage in the salmon packing business. The public went wild over their schemes and fought each other for the opportunity of investing their money in water. Conducted upon a rational and conservative basis there is no better business, for the fish and the market are both certain and the demand never ceases.

Fish Commit Suicide.
Although every salmon commits suicide when he is 4 years old, if he is not captured by the trappers before his self-destruction, each female fish leaves a million or more eggs and a large proportion of them are hatched into healthy "fry" by artificial care.

"This business has been entrusted to competent scientific men in all the Pacific states, and they plant the rivers annually with billions of young fish that go out to sea before they celebrate their first birthday and return again to spawn and die when they are 4 years old. The United States government also plants millions every year and exercises a general supervision over the business, which is growing annually.

Where the Pack is Sold.

Of all the salmon packed on the Pacific coast about 45 per cent is sold and consumed in the United States, 40 per cent in Europe and 15 per cent in the rest of the world. The English people are the largest consumers in proportion to population, and will absorb about 1,300,000 cases every year.

All of the British Columbia catch is sold in London except about 150,000 cases, which are consumed in Canada. Between 400,000 and 500,000 cases are shipped to London by sea from San Francisco. The English market demands the best quality. The cheaper qualities are sent to China, Japan and India, about 100,000 cases to each country under ordinary circumstances; about 50,000 go to Australia, 50,000 to Africa and 50,000 to South and Central America.

To Consider Divorce Evil.

Dallas, Texas, Nov. 21.—Jurists, preachers and other men of influence are gathering in Dallas for a conference on the divorce evil, which has assumed alarming proportions in Texas of late. All sections of the state will be represented at the conference. It is proposed to appeal to the state legislature which meets in January to pass laws to check the divorce tide.

Judge Thomas A. Moran, of Chicago, dropped dead of heart failure in the Waldorf-Astoria hotel in New York.

An Old Medicine Appears in a New Guise.

THERE IS NO LONGER DANGER OF DOING MORE HARM THAN GOOD.

Vinol Substituted for Cod Liver Oil a Wonderful Improvement.

Mr. Brock, of the Brock & McComas Co., whose name is so closely associated with Vinol, the wonderful discovery, is by this time becoming used to answering questions. Yesterday, in answer to a reporter, he said: "People are not making as many inquiries of me as they did. I am now having my innings, and you may be sure I am improving them by asking questions. This talk of the difficulty of introducing a new discovery is one of your newspaper fellow's yarns. Let the discovery be all right, and it goes right on and introduces itself. All you need to do is to give it a little shove and make it stand out before the public. It will do the rest. Yes, I did have to answer a great many questions for a few days—I will admit that; and, of course, I am not entirely through yet. But Vinol's friends are talking for it almost as well as it talks for itself, and good news, as well as news of that which will do good, get around pretty fast.

"You see it was not a very difficult thing to explain. Everybody grasped the idea in a minute, when I told them that the real value of cod liver oil existed in certain active principles always found in the liver of the live cod. It was not very hard work for any one to believe that these same principles could be obtained by a special process, without its being necessary to have them connected with the disagreeable and vile-smelling grease that formerly was a part of the remedy which they had known as cod liver oil. Well, that is about all I had to tell them. It is not very hard work for even a child to comprehend that given a certain extract that contains valuable medicinal principles, that just the right amount can be administered, and even a child could mix this same extract in the delicious table wine which we are using, and which, so prepared, goes under the name of Vinol.

"Yes, indeed, any number of people have already found out the value of Vinol. Lots of them are coming to me every day and telling me that they knew it was necessary for them to take cod liver oil, but they could not do it. They are now telling me of the good they are deriving from Vinol, and I am surprised myself at the rapid way such benefits show themselves. This is where I am asking my questions and collecting a nice little batch of information in regard to the good that is being done in this city to people we all know. Will I publish any of it? Oh, I do not think I will. Not for the present at least, and of course I never would without the full permission of the people who tell me their stories. Many of them say more than they would like to see in print, they are so enthusiastic on the subject. Yet, perhaps, I will in a few days be able to give you the names of a few of the best known people in the city, who are warm advocates of Vinol, and doing more in a minute to gain new converts for it than I could in a week."

Oregon Tannery

For all kinds of fancy leathers and furs. Tans all kinds of leather for all purposes. Mounting and cleaning furs and fur garments. Best workmanship.

OTTKE & SON,
1415 West Alta Street.



PERRY HOUSER



IT'S NEAR TIME

you were thinking of the jewelry you intend to buy this year. Before you know it Thanksgiving and its turkey will be gone and the holidays upon you. Let us suggest that

THE EARLY BIRD

proverb applies to the choice of jewelry. Why not come and make your selections leisurely? Take plenty of time for choice, because the assortment is greatest now. If you do not care to purchase at once, we will arrange to reserve anything you want till you are ready.

Winslow Brothers
Jeweler.

Near Postoffice.

Man wants but little here below,

The statement causes mirth,

It may have been so long ago,

But now he wants the earth.

We have some very desirable pieces of real estate, farms, ranches and city lots, with or without buildings, which we are offering at prices that make them good investments. Money put in Pendleton and Umatilla county real estate will increase in value rapidly.

W. E. Davidson & Co.
119 COURT STREET.

TEETH

EXTRACTED BY THE MODERN METHOD, 50C.

We are thoroughly equipped with all modern methods and appliances, and guarantee our work to be of the highest standard, and our prices the lowest consistent with first-class work.

White Bros.

Dentists.

Association Block.
Telephone Main 1661.

LOST

Lost—Between Starkey and Pendleton, a buckskin horse with white stripe down forehead, one white hind foot, saddle marks on withers, black stripe down back to root of tail, reached this summer, shod all round. Branded W on left stifle. I will pay \$5.00 reward for the return of this horse to my ranch on Birch Creek, four miles southwest of Pendleton. Address Mrs. John Southwell, Pendleton, Or.

We're in a Position

to offer you the best the market affords in the way of meats. And our prices, you know, are always the lowest. We handle only prime stock. Quality and quantity guaranteed. First-class mutton, veal, pork and poultry equally low. Can't do better anywhere. Back at my old stand on Alta street, opposite Savings Bank.

You Enjoy Bowling to Get the Benefit

Bowling is an exercise that brings into play all the muscles. It develops the system and is recommended by physicians and instructors in athletics everywhere.

Pool and billiard hall in connection.

"Get in the Game"

Alleys reserved for private parties if spoken for in advance.

Brunswick Bowling Alley

WADE SILER, Prop.

The Bankrupt Stock

OF THE

STERLING CLOTHING CO. OF DES MOINES

IS THE FINEST STOCK THAT HAS EVER BEEN SHOWN IN THE WEST. THE FIRM WAS IN BUSINESS ONLY ONE YEAR. THEY WERE FORCED TO THE WALL BECAUSE THEIR GOODS WERE TOO FINE FOR IOWA. WE BOUGHT THEIR SLENDID STOCK OF \$135,000 WORTH OF THE BEST MERCHANDISE THAT BRAINS CAN BUILD OR MONEY CAN BUY. AT

40c. on the Dollar

THAT STOCK IS NOW ON SALE AT MY VARIOUS STORES AND IS CREATING A FURORE EVERYWHERE. THE HUB'S MERCHANDISE DID NOT COME TO THE COAST WHEN THE OX TEAMS CROSSED THE PRAIRIE. WE HAVE NO HEIRLOOMS OR ANTIQUES.

THE HUB STORES IN OREGON ARE ALL OWNED BY PAUL STRAIN. THERE ARE NO CONSIGNED GOODS IN ANY OF MY STORES. EVERY DOLLAR'S WORTH OF STOCK IN MY STORES, AMOUNTING TO CLOSE ON ONE MILLION DOLLARS' WORTH OF FIRST-CLASS MERCHANDISE, IS PAID FOR. I OWE NO MAN, NO HOUSE, NO BANK ON TOP OF GOD'S GREEN EARTH A FIVE-CENT PIECE THAT I CAN'T PAY IN FIVE MINUTES. AND STILL CONSIGNMENT CONCERNS THAT ARE NOT RATED COMMERCIAL, SAY THAT MY GUARANTEE IS NOT WORTH FIVE CENTS. WHY DO THEY MAKE SUCH A STATEMENT?

THIS SALE CLOSSES ON XMAS EVE

THE 10 PER CENT DISCOUNT WE OFFER YOU IS A BONUS TO BRING OUTSIDE PEOPLE HERE TO TRADE. ALL YOU HAVE TO DO IS TO PRODUCE THIS BILL WHEN THROUGH TRADING AND GET YOUR 10 PER CENT. BESIDES, WE ABSOLUTELY GUARANTEE TO SELL YOU OUR GOODS AT PRECISELY ONE-HALF THE PRICE THAT ANY OTHER MERCHANT IN PENDLETON WILL ASK YOU FOR SIMILAR GOODS. THERE'S A REASON FOR THIS. MAYBE YOU HEARD OF IT, BUT IT DON'T INTEREST YOU AS LONG AS YOU CAN BUY YOUR GOODS AT

Half Price at the Hub



\$1000 Reward

TO ANY MAN OR WOMAN WHO CAN PROVE THEY HAVEN'T GOT A SQUARE DEAL IN ANY STORE OWNED OR OPERATED BY PAUL STRAIN.

HALF AT THE HUB

EVERYTHING AT HALF AT THE HUB. AND STILL THE

Great Bankrupt Sale

GOES MERRILY ON AND THOUSANDS OF THIRTY BUYERS MADE HAPPY AT THE HUB. COMPARE PRICES AND THEN YOU WILL UNDERSTAND WHY WE ARE ALWAYS BUSY AT

The Hub